## **BACHELORS OF MANAGEMENT STUDIES (BMS)**

## (A) Program Outcome:

- To enable students to develop knowledge & Skills in the domain of business & focusing on providing a holistic perspective in the field of business management.
- To focus on analytical & reflective thinking techniques to identify & analyse problems, develop viable solutions make effective decisions.

## (B) Course Outcome

#### **FYBMS Semester I**

## 1. Introduction to Financial Accounting

To understand the basic concepts & fundamentals used in Financial Accounting

#### 2. Business Law

To acquaint students about important provisions in Business Law.

### 3. Business Statistics

To understand Managerial applications of Statistics

#### 4. Business Communication – I

To introduce key concepts of business communication & equip students with reading, writing, listening & presentation skills.

#### 5. Foundation Course I

To introduce students with an overview of the Indian society & to make them understand the Constitution of India.

#### 6. Foundation of Human Skills

To develop & demonstrate core skills & knowledge, attitude & values in students.

#### 7. Business Economics - I

To enable the students both the theory & practice of Business Economics.

#### **FYBMS Semester II**

## 1. Principles of Marketing

To introduce the students with the basic elements of Marketing Management terms & its implementation in the industry

#### 2. Industrial Law

To learn the laws relating to Industrial Relations, Social Security & Working Condition

### 3. Business Mathematics

To understand basic terms in the areas of Business Mathematics & measurements used in common business practices.

## 4. Business Communication II

To provide hands on experience in drafting report, business letters & developing effective inter-personal communication skills

#### 5. Foundation Course II

To provide an introduction to basic Human Rights, Principles, Instruments & Institutions & also an overview of Current Issues.

#### **6. Business Environment:**

To introduce the students to multi-faceted environment of business so as to enable them appreciate finer nuances of the environment

## 7. Principles of management

To develop critical thinking skills & identifying ethical, global & diversity issues in various functions of management

# **SYBMS Semester III Group A: Finance Electives:**

### 1. Introduction to Cost Accounting

To understand the basic concepts & processes used in Cost Accounting

#### 2. Corporate Finance

To provide the conceptual background for corporate financial analysis from the point of corporate value creation.

#### **Group B: Marketing Electives:**

#### 1. Consumer Behaviour

To develop conceptual insights into key aspects such as social, psychological and other factors that influence consumer behaviour

#### 2. Advertising

To demonstrate an understanding of overall role of communication in business world.

## **Group C: Human Resources Electives:**

#### 1. Recruitment & Selection

To provide a conceptual and operational understanding of recruitment & selection & to evaluate the role that Human staffing functions, including job analysis

#### 2. Organizational Behaviour & HRM

To analyse individual & group behaviour, & understand the implications of Organization behaviour on the process of human resources management.

#### **Core Subjects:**

## 3. Information Technology in Business Management – I

To understand the role, impact & emerging trends of information technology in business management.

### **4. Foundations Course –III (Environmental Management)**

To outline the implications of global trends for the environment, society, economy & organizations.

## 5. Business Planning & Entrepreneurial Management

To acquaint students with both theory & practice towards new business ventures.

#### **6.** Accounting for Managerial Decisions

To provide students with an introduction to management accounting in the context of business decisions, emphasizing the skills & knowledge that will be used in the work environment.

#### 7. Strategic Management

To provide students with basic understanding the process of Strategy Formulation, Implementation & Evaluation.

## **SYBMS Semester IV Group A: Finance Electives:**

### 1. Corporate Restructuring

To introduce the concepts & various forms of corporate restructuring & its overall implications

#### 2. Strategic Cost Management

To develop understanding of various costing systems in different strategic decisions situation.

## **Group B: Marketing Electives:**

## 1. Integrated Marketing Communications

To help students understand the basic principles & practices of marketing communications, involving tools used by marketers.

#### 2. Rural Marketing

To explore the students to rural market environment and emerging challenges in the globalization of the economies.

## **Group C: Human Resources Electives:**

## 1. Human Resources Planning & Information System

To apply current & emerging Information technologies to support Human Resources Function.

#### 2. Training & Development in HRM

To orient students with different forms of training and development & its implications

#### **Core Subjects:**

## 3. Information Technology in Business Management – II

To understand role, impact & emerging trends of information technology in business management & its application at Industrial & organizational level.

#### 4. Foundation Course IV (Ethics& Governance Decisions)

To have an in-depth knowledge of the issues concerning Morals, Values, Ideologies and Ethics in personal, professional and business lives

#### 5. Business Economics II

To introduce economic concepts and principles which are useful in understanding the general economic environment within which businesses and other organisations operate.

#### **6. Business Research Methods**

To understand the significance of research & various methods opted in analysing business problems

## 7. Production & Total Quality Management

To understand & implement the basic principles of PQM in manufacturing & service based organizations.

## TYBMS Semester V

## **Group A: Finance Elective:**

## 1. Investment Analysis & Portfolio Management

To acquaint the students with various concepts of Finance & introduce various models & techniques of Security Analysis & Portfolio Management.

#### 2. Wealth Management

To provide an overview of various aspects related to Wealth Management

#### 3. Financial Accounting

To acquaint the students with preparation of final accounts of companies

#### 4. Direct Taxes

To acquaint the students with basic principles underlying the provisions of direct tax laws and to develop a broad understanding of the tax laws and accepted tax practices

#### **Group B: Marketing Electives:**

#### 1. Services Marketing

To understand distinctive features of services & key elements in Service Marketing

#### 2. E-Commerce & Digital Marketing

To understand significance of E-Commerce & its application in business & various sectors

#### 3. Sales & Distribution Management

To develop an understanding of the sales & distribution processes in an organization

#### 4. Customer Relationship Management

To provide an insight into CRM marketing initiatives, Customer service & designing CRM Strategy

### **Core Subjects:**

## **5. Logistics & Supply Chain Management**

To provide students with basic understanding of concepts of Logistics & Supply Chain Management

### 6. Corporate Communications & Public Relations

To provide the students with basic understanding of concepts of Corporate Communications & Public Relations

# TYBMS Semester VI Group A: Finance Elective:

#### 1. International Finance

It deals with the analysis of selected macro-economic issues in open economies

#### 2. Innovative Financial Services

To demonstrate advanced knowledge of the theories & origin of Financial Services Regulation.

## 3. Strategic Financial Management

To gain in-depth knowledge of Financial Management & its functions

#### 4. Indirect Taxes

To acquaint the students with basic principles underlying the provisions of Indirect tax laws

#### **Group B: Marketing Electives:**

#### 1. Brand Management

Develop a consumer-centric approach to building, measuring and evaluating strategies that build brand equity for new and existing brands.

#### 2. Retail Management

To develop the analytical ability of the students to attain an insight into Retail Management contexts

#### 3. International Marketing

To develop a deep understanding of International Management

## 4. Media Planning & Management

To understand procedures, requirements & techniques of Media Planning & Buying

#### **Core Subjects:**

#### **5.** Operations Research

To understand the operating techniques & its application in business decision making

## 6. Project Work

To guide students on practical application of various concepts learned.

## IV. Staff Profile:

Sr.No	Name of Faculty	Qualifications	<b>Date of Joining</b>
1	Anand Deshpande	M.Com, MBA, LLB, PGDHRM, PET,SET	1.07.2004
2	Furqan R Shaikh	BE, MMS (Finance), PET, NET(Mgmt), NET (Commerce), SET (Mgmt)	06.04.2009
3	Sameer Charania	MMS (Mktg), PET	01.08.2004
4	Habiba Shaikh	MMS (MKtg)	09.11.2017

X. Departmental Email with Password:
Email: bms.asc@rizvicollege.edu.in

Password: